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भारत संचार निगम लिमिटेड
(भारत सरकार का उपक्रम)
BHARAT SANCHAR NIGAM LIMITED
(A Govt. of India Enterprise)

No. 27-11/2011-SM-CM

Date: 20.05.2011

To,

The Chief General Managers
All Telecom Circles/Districts
BSNL

SUB: - Revision of Discount/Commission on recharge/C-Top-up for distribution channel of BSNL

Kindly refer this office letter no. 27-11/2011-SM-CM dated 18.05.2011 regarding revision of discount/commission, on recharge/C-Top-up to primary franchisee of BSNL from 5% to 5.5%. In this regard various queries have been received from field units regarding discount/commission applicable in case of E-PIN franchisee and DSA/BAs/PCO operators etc. and its date of applicability.

In respect of above it is clarified that the discount/commission applicable in case of DSA/BAs/PCO operators etc. shall be at the rate of 80% of primary franchisee discount/commission (i.e. 80% of 5.5% = 4.4%).

The commission/discount for E-PIN franchisee has not been revised.

Date of applicability of this revision shall be effective from 18.05.2011.


(Upendra Bakolia)
DGM (S&M-CM)