

Business Plg- Enterprise Branch
Corporate office
7th Floor, Bharat Sanchar Bhawan,
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New Delhi 110001



भारत संचार निगम लिमिटेड
(भारत सरकार का उपक्रम)
BHARAT SANCHAR NIGAM LIMITED
(A Govt. of India Enterprise)

No. 120-05/2013-BP-Ent

Dated: 1st May, 2013

To

All CGMs BSNL Circles/ Distts/Regions

Sub:- Circle-wise Enterprise Revenue target for the year 2013-14 - regarding.

The competent authority has approved the Circle-wise Enterprise Revenue (ABF) target for leased circuits and managed services for the year 2013-14. All concerned may kindly note and make all efforts to achieve the target fixed. These targets have also been made part of GPMS scorecard.

2. Circle-wise breakup of the same is as follows :

Name of Unit	Circuits Revenue (ABF) Target for the Year 2013-14 in Rs. crore
A & N	6
ANDHRA PRADESH	135
ASSAM	19
BIHAR	55
JHARKHAND	24
GUJARAT	150
HARYANA	55
HIMACHAL PRADESH	36
J & K	12
KARNATAKA	247
KERALA	108
M.P.	40
CHHATTISGARH	21
MAHARASHTRA	730
N.E.I	18
N.E.II	3
ORISSA	60
PUNJAB	42
RAJASTHAN	55
TAMIL NADU	150
UP (EAST)	78
U.P.(WEST)	65
UTTARANCHAL	38
WEST BENGAL	60
KOLKATA	116
CHENNAI	190
NTR	927
STR	10
STP	50
Grand TOTAL	3500

(S.K. Seth)

Principle General Manager (EB)

- (i) PS to CMD / All Directors / EDs BSNL.
- (ii) PGM (CP&M)/GM (B&FC), BSNL C.O
- (iii) All GMs In Enterprise Group, BSNL C.O
- (iv) All GMs (EB-City) / GM (EB – Circle, BSNL Field Units.