



File No : 120-5/2013-BP-ENT

Dated : 16th ,April,2014

To

All CGMs BSNL Circles/Distts/Regions

Subject :- Circle-wise Enterprise Revenue targets for the year 2014-15- regarding

The competent authority has approved the Circle-wise Enterprise Revenue (ABF) targets for leased circuits and managed services for the year 2014-15. All concerned may kindly note and make all efforts to achieve the targets fixed. These targets have also been made part of GPMS scorecard.

2. Circle-wise breakup of the same is as follows:

Sr no.	Name of Circle	Circuit Revenue (ABF) Target for the year 2014-15 (in Crore Rupees)
1	A&N	6.17
2	ANDHRA PRADESH	138.86
3	ASSAM	19.54
4	BIHAR	56.57
5	JHARKHAND	24.69
6	GUJARAT	154.29
7	HARYANA	56.57
8	HIMACHAL PRADESH	37.03
9	J&K	12.34
10	KARNATAKA	254.06
11	KERALA	111.09
12	M.P.	41.14
13	CHHATTISGARH	21.60
14	MAHARASHTRA	750.86
15	N.E-I	18.51
16	N.E-II	3.09
17	ODISHA	61.71
18	PUNJAB	43.20
19	RAJASTHAN	56.57
20	TAMIL NADU	154.29
21	UP (EAST)	80.23
22	UP (WEST)	66.86
23	UTTRAKHAND	39.09
24	WEST BENGAL	61.71
25	KOLKATA	119.31
26	CHENNAI	195.43
27	NTR	953.49
28	STP	51.43
29	STR	10.29
	GRAND TOTAL	3600.00

(S.K.Seth)

Principal General Manager (EB)
 BSNL CO New Delhi

- i) PS to CMD/All Directors/EDs BSNL.
- ii) PGM(CP&M)/GM(B&FC),BSNL C.O.
- iii) All GMs in Enterprises Group, BSNL C.O
- iv) All GMs (EB-City)/GM (EB-Circle), BSNL Field Units.