

**Business Planning –Enterprise
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भारत संचार निगम लिमिटेड
(भारत सरकार का उपक्रम)
BHARAT SANCHAR NIGAM LIMITED
(A Govt. of India Enterprise)

File No. 105-02/2011-BP-Ent

Dated 31-10-2011

CIRCULAR

To

All CGMs BSNL Telecom Circles/ Districts/ Mtce Regions/ STP.

Subject: Revision of Ku Band VSAT Tariff - regarding.

The Ku band VSAT tariff was issued vide circular no. 105-02/2004-Comml dated 26th June 2006 and further revised vide circular no. 105-02/2004-Comml dated 19th May 2008.

2. Now, it has been decided by the competent authority to revise the tariff for VSAT Ku Band Services as under:-

3. Satellite Bandwidth Charges:

S.No.	Data Rate	Proposed tariff based on above, Rs per annum
1	2 Mbps	1105200
2	1 Mbps	552600
3	512 Kbps	276300
4	256 Kbps	154800
5	128 Kbps	77400
6	64 Kbps	38700
7	32 Kbps	13400
8	16 Kbps	9700
9	8 Kbps	4900
10	4 Kbps	2400

4. VSAT equipment lease and purchase charges: VSAT charges for lease as well as purchase option are as follows:

VSAT Size	Lease Charges /annum (Rs)	Lease Charges /month (Rs)	Sale Price for purchase option (Rs)
1 M / 1W	15700	1310	43600
1 M / 2W	16900	1410	47700
1 M / 1/4W	15500	1290	42900
1.2M/1W	16100	1340	44800
1.2M/2W	17200	1430	48900
1.8M/1W	22200	1850	67000
1.8M/2W	23400	1950	71100
2.4M/2W	41200	3430	135300

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4.1. Other charges and conditions:

- 4.1.1 Installation / Dismantling charges per VSAT: Rs 5000/-
4.1.2 Transportation charges @ Rs 4000/- per VSAT
4.1.3 For outright sale, AMC charges are payable @ Rs 5000/- per VSAT per annum after 1 year warranty.
4.1.4 In lease option, AMC charges are included in the lease charges.

5. ATA lease and Sale Charges: The ATA sale and lease charges are given below.

No. of ATA ports	Lease charges per annum	Sale Price in purchase option
2 FXS	Rs.2667	Rs. 6500
4FXS	Rs. 3667	Rs. 10400

5.1. Other terms and conditions:

- 5.1.1 Installation will be free if ordered with VSAT, otherwise Rs 3000/-per site will be the installation charges for exclusive visit.
5.1.2 For outright sale, AMC charges will be @ Rs 1500 per ATA per annum after 1 year warranty.
5.1.3 For lease option, AMC charges are included in the lease charges.

6. Other charges and terms & conditions of the earlier circular remain as such and are given below.

- 6.1 The **backhaul charges** for bandwidth on terrestrial media are to be charged as per the existing leased line tariffs along with discounts as per discounting policy.
6.2 **Internet Bandwidth Charges:** The Internet bandwidth charges shall be as per the existing tariff of Leased Internet Port charges along with discounts as per discounting policy.
6.3 **PSTN Voice and VOIP charges:**
VSAT to PSTN calls (Domestic): Re1 per minute + Inter circle rate per minute
VSAT to PSTN calls (International): Re1 per minute + ISD rate per minute
VSAT to VSAT (VOIP charges) : Re 1 per minute
6.4 1 KVA UPS (4 hours backup) lease charges (optional): Rs 20,000/- per annum
6.5 **Minimum commitment period:** 3 years
6.6 **WPC charges, License Fee charges** will be charged as 10 % over and above the above mentioned charges (separate circular is already available for this)
6.7 Service Tax extra as applicable.
6.8 All other conditions of earlier circulars remain unchanged.

The revised tariff is effective from **1st November 2011**.


(C. K. Bhan)

Asst General Manager (BP-Ent)

Copy to:

1. PPS to CMD, all Directors and ED, BSNL
2. GM(EB-I)/GM(EB-II)/GM(Fin-Ent)/ GM(LC)/ GM(CNP)/ GN(CNO)/ GM(ILD)
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