



TARIFF CIRCULAR

Subject: Review of tariff of services provided on FTTH network - Regarding.

The tariff of service provided on FTTH was circulated vide this office letter no. 111-27/2009-BP-Ent. dated 12-01-2010 and further amended vide letters no. 111-27/2009-BP-Ent. dated 09-03-2010, 24-06-2010, 29-09-2010 and 08-10-2010.

2. Now, it has been decided by the competent authority to revise the tariff of services provided on FTTH network as per the details given below:

2.1 Installation / Activation charges (one time): The current charges of Rs.1500/- is being reduced to Rs.500/-.

2.2 ONT Security Deposit (one time, refundable): The current charges of Rs.2000/- is being reduced to Rs.1000/-. The ONT security deposit shall be further reduced to Rs.500/- if the subscriber pays for plan charges of six months in advance. ONT security deposit in case of annual payment option is completely waived-off.

2.3 To allow BB Combo Plans on FTTH: Any combination of current tariff plans of landline voice, BB and IPTV, including the BB Combo Plans, may be allowed to the subscriber subject to the total minimum FMC commitment of Rs.499/- and above. Further, a 10 % extra on FMC will be charged on ADSL BB Plans when used on FTTH. The sharing of revenue with the franchisee will be as per agreement wherever service is provided in association with the franchisee.

2.4 To allow promotional triple plan of Rs.580/-pm on all India basis: Following triple play plan of Rs.580/-pm, earlier allowed to Rajasthan Circle as a promotional plan, is being allowed as a promotional tariff plan for all Circles for a period of 90 days only.

Type of service	Monthly rental charges (Rs)	Details
Landline Voice	180	50 free calls, MCU charges as per BSNL180 General Plan
Broadband	250	1 GB free; beyond free limit as per Plan BBG 250
IPTV	150	One connection
Total	580 (service tax extra)	

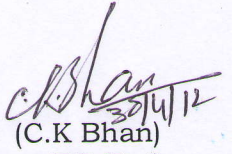
2.5 Centrex facility on FTTH: On request of customers, the Centrex facility can be provided to the voice connections on FTTH in a particular complex of one or more buildings as per following tariff.

Size of Centrex	Fixed Monthly Charges for Centrex facility pm per connection (Rs.)
≤ 50	50/-
>50	25/-

All intra-centrex calls shall be free.

3. All charges are exclusive of service Tax.

4. In regard of promotional tariff plan (Para 2.4), all Circles are requested to send their feedback immediately after completion of period. Promotional tariff plan will be effective from 1st May 2012.
5. The above tariff will come into effect from 1st May, 2012
5. All other terms and conditions would remain same.


(C.K Bhan)

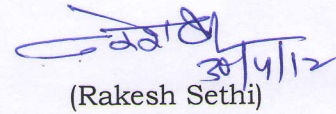
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To :

All CGMs BSNL
All Telecom Circles & Metro Districts

Copy to :

- (i) PS to CMD, BSNL / All Directors BSNL Board / All Executive Directors BSNL.
- (ii) All PGM/GMs in Enterprise Group, BSNL C.O./ Sr. GM(P&P-CFA)/ Sr. GM (BBPlg-CFA) / GM(Fin-Trf Pricing)/ Sr. GM(P&P-CM)/ GM(CIT)/ GM(CP&M)/ GM(Corp. Mktg)/ PGM(Regln.)/ GM(T&C-CFA)
- (iii) All GMs (EB-City) / GM (EB - Circle, BSNL Field Units.


(Rakesh Sethi)

Dy. Manager (BP-Ent-I)