



No. 27-15/2011-SM-CM/24

Date: 16.09.2011

To,

The Chief General Manager,
All Telecom Circles/Districts
BSNL

SUB: - Guidelines for provisionally migrated franchisees with extension up-to 30.09.2011.

Ref:- Letter no. 27-16/2011-SM-CM dated 26.07.2011

As per Para No.01, of letter under reference competent authority has approved the following:

"Look after arrangement for vacant territories after 01.10.2011 may be given for one year with signing of agreement and obtaining suitable Bank Guarantee etc. After expiry of 6 months of look-after arrangement, performance be evaluated as per guidelines contained in the letter no. 27-9/2010-SM-CM (Pt.-II) dated 01.04.2010. If performance is up-to mark then the territory may be migrated on regular basis for the balance period. i.e. (3 years minus period of looking after done)."

Some of the circles have sought guidelines/clarification in respect to provisionally migrated franchisees whose agreement is going to expire on or after 30.09.2011. In this regard it is clarified that:

These migrated franchisee may also be given as look after arrangement after 01.10.2011 for one year with signing of agreement and obtaining suitable Bank Guarantee etc. as per the instructions issued vide this office letter no. 27-16/2011-SM-CM dated 26.07.2011.

(Upendra Bakolia)
Addl. GM (Sales & Mktg.-CM)