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भारत संचार निगम लिमिटेड
(भारत सरकार का उपक्रम)
BHARAT SANCHAR NIGAM LIMITED
(A Govt. of India Enterprise)

File No: BSNL CO DDG (BB)/64-35/09-Broadband

Dated 09-03-2009

To:

**M/s HCL Infosystems Limited
E-7, Sector 11, Noida**

Subject: Proposal for bundling of the HCL Desktop PC (Windows preloaded) with BSNL Broadband Connection in rural areas.

Ref: Your Letter No. HCL/ BSNL / 25029 dated 25-02-2009

Kindly refer to your proposal for PC bundling mentioned above. The approval of the competent authority is hereby accorded to the proposal of M/s HCL as mentioned below:

- (1) This is an extension of the existing arrangement between BSNL and M/s HCL vide letter issued by BSNL Corporate office BD cell No. BSNL/BD/PC Bundling/2008/Pt.2 dated 7th May, 2008 for PC bundling. All the terms and conditions of the existing agreement shall be applicable except for modifications / revisions as mentioned in the following clauses.
- (2) The scope of this revised agreement is upto 31 Broadband connections/DSLAM in the rural Broadband network of BSNL for which USO subsidy is applicable.
- (3) Following shall be the costing of the PC.

S.No.	Item	
1	Amount payable to M/s HCL (upfront)	Rs. 6,000/-
	(a) USO fund subsidy component	Rs. 4,500/-
	(b) Refundable security (interest free) to be paid by customer	Rs. 1,500/-
2	Equated monthly installment payable by customer	Rs. 261.30
	(a) Amount payable to M/s HCL	Rs. 241.30
	(b) Processing fee retained by BSNL	Rs. 20/-
	(c) Insurance premium (monthly installments)	Additional as per actuals
3	Installment Period	60 months
4	Installation charges	Nil
5	Taxes, Octroi and other local levies	As per actuals to be paid upfront by customer

(4) Deliverables

S.No.	Item	Remarks
1	Desktop PC	
2	Intel Atom Processor N230 (1.6 GHz)	
3	512 MB RAM	
4	80 GB SATA Hard Disk	
5	104 Keys Keyboard	
6	15 Inch Digital Color monitor	
7	Multi Button Scroll Mouse	
8	Integrated audio with 2 channel output	
9	Premium cabinet	
10	Ports: LAN, VGA, USB	
11	Windows XP preloaded	
12	Internal DSL modem for Broadband	
13	DVD Writer (internal) to be purchased separately from M/s HCL	Additional Rs. 1100/- to be paid upfront by customer

(5) Procedure:

- a. BSNL shall forward all requests (including customer details) to M/s HCL for delivery of PC to the customer premises upon request from the customers.
- b. The shipment of equipment to the doorsteps of the customer shall be completed by M/s HCL within 21 days of the receipt of the intimation.
- c. The installation of the equipment at the customer end shall be completed within 3 days of the arrival of the equipment at customer location.
- d. The intimation about installation of the equipment at customer location shall be forwarded by M/s HCL to BSNL by:
 - i. In writing (furnishing details of the equipment, CPU no. etc.)
 - ii. Copy of agreement between M/s HCL, the customer and insurer.

(6) Payments

- a. M/s HCL will generate a consolidated invoice to BSNL for the USO component against which payment is to be made by BSNL.
- b. USOF subsidy component (of Rs. 4,500/- per unit) will be claimed by BSNL and will be paid to M/s HCL on receipt of the same.
- c. The refundable advance (one time), monthly installment (inclusive of insurance premium) will be billed by BSNL in the Broadband Bills and will be paid to M/s HCL on producing the claim & on receipt of the same by BSNL.
- d. BSNL shall deduct the commission/ administrative charges due to it before making payments to M/s HCL as in (c) above.

(7) Commission/ administrative charges to be paid to BSNL :

Rs. 20/- per month on the equated monthly installment paid by the customer.

(8) Maintenance:

- a. M/s HCL shall provide 60 months nationwide warranty from the date of installation of the equipment at the customer premises.
- b. The warranty shall be available on site in places where HCL service center is available. At other locations, warranty shall be available at the nearest HCL service centre.

(9) Replacement

M/s HCL shall be liable to replace the customer end equipment in case of any upgrade in the equipment/ end of support for the existing version.

(10) Insurance

In order to ensure the payment of monthly amount, the product might be insured through an insurance agency by M/s HCL.

(11) Collection of PC on surrender by customer:

The intimation of surrender of the PC by the customer will be forwarded by BSNL to M/s HCL which will collect the equipment & store the same till handing over to the next customer.

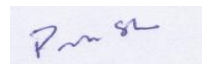
(12) Penalty

The penalties in case of delay by M/s HCL in delivery/ installation/ warranty support etc. shall be finalized in due course and intimated separately.

(13) Other terms and conditions:

- a. M/s HCL will be responsible for the marketing of the scheme.
- b. This agreement will come into force with immediate effect.
- c. The Agreement between M/s HCL and BSNL is on non-exclusive basis.
- d. Representatives of M/s HCL will contact BSNL Circle Heads within 15 days from the date of issue of this letter to workout the logistics.

This issues with the approval of competent authority.



(P.K. Shah)
DGM(BS)

Copy to:

- (1) CMD/ Dir(Plg.), BSNL for kind information please.
- (2) All Heads of Territorial Circles for kind information and necessary action please.
- (3) GM(Broadband), All Territorial Circles for kind information and necessary action please.
- (4) GM(BD), BSNL C.O. for kind information please.