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भारत संचार निगम लिमिटेड
(भारत सरकार का उपक्रम)
BHARAT SANCHAR NIGAM LIMITED
(A Govt. of India Enterprise)

No. 28-2/2013-S&M-CM/52

Dated: 12.01.2015

To

The Chief General Managers
All Telecom Circles / Districts
BSNL

Sub: Clarification on MNP CAF commission and incentive for channel partners-reg.

Kindly refer to this office letter no. 28-2/2013-S&M-CM/46 dated 08.12.2014, vide which MNP CAF commission and incentive for channel partners were issued. In this regard some circles have sought clarifications on few points. Following are the clarifications regarding MNP CAF commission and incentive for channel partners:-

1. Condition for BTS having less than 10 Erg traffic may be defined in terms of **TCBH** (Time consisted Busy Hour).
2. In case of total no. of low traffic BTSs fall below 10% even after including BTSs having traffic up-to 20 Erg then no. of eligible BTS covered up-to 20 Erg only may be considered for MNP CAF commission.
3. Commission to franchisee under table 1, 2, & 3 for MNP shall be distributed amongst Franchisee/RDs/Retailers as per sharing mentioned under CM-S&D Policy-12. Direct part of incentive to retailers shall be in addition to sharing amongst Franchisee/RDs/Retailers under CM-S&D Policy-12.
4. Date of launch of the scheme will be fixed as 01.02.2015 for 3 months and circles those have not submitted low traffic BTS detail are requested to submit/update their details on Sanchar-soft latest by 20.01.2015
5. RDs direct and DSAs are also allowed for MNP CAF commission and the commission may be as per Annexure-E of CM S&D Policy-12 for sharing of CAF commission.

copy to -

GM (Dev), ITPC, Hyderabad

(Upendra Bakolia)
Addl. GM(S&M-CM)