

Sales & Marketing-CM

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भारत संचार निगम लिमिटेड
(भारत सरकार का उपक्रम)
BHARAT SANCHAR NIGAM LIMITED
(A Govt. of India Enterprise)

NO.28-2/2013-S&M-CM/61

Dated: 08.06.2015

To

The General Manager (Dev),
BSNL,
ITPC Hyderabad,

Subject: **Payment of MNP incentive amount to channel partner.**

Kindly refer to this office letter of even number dated 1.6.15 on the subject mentioned above. Success of the scheme will depend upon how promptly the payment of incentive is made to franchisees/retailers.

It is, therefore, has been decided that following procedure will be adopted for payment of MNP incentive to channel partners:-

- As soon as the number under MNP is ported into BSNL network and activated the MNP incentive amount will be credited directly in the CTOPUP of franchisee, RD and retailer after deduction of applicable taxes.
- There will be no intervention of circle or SSA at the time of crediting of MNP incentive in the CTOPUP account of franchisee and retailer.
- An SMS will go to each franchisee/RD/retailer, who earn MNP incentive, that an amount of Rupees _____ has been credited on account of MNP incentive in his C-Top-up account after deducting applicable taxes.
- In order to ensure its correctness, circle-wise reconciliation of the incentive amount will be done weekly basis. ITPC, Pune will send a mail on weekly basis containing circle/SSA wise details of MNP Numbers (franchisees/ RD/ Retailers wise) and amount of commission and net amount credited in their C-Top-up A/c after deducting applicable taxes to all the Circle nodal officer. The circle nodal officer will reconcile the MNP incentive within a period of one week. In case, any discrepancy is found, the same is to be brought to the notice of ITPC through return email and verified. If no reply is received from the circle within one week then it will be presumed that the incentive amount credited is correct.

The above procedure may be implemented with immediate effect.

(Upendra Bakolia)
Addl.GM(S&M-CM)

Copy to:

- The CGMs, All Telecom Circles/Districts BSNL for information and necessary action
- CGM, ITPC for kind information.