

| CDMA IN Revenue Data as on -> 31-12-2012 |        |                                     |                                           |                             |                       |                |                |                |               |                              |                           |                          |                             |                        |                                  |                             |                                                             |                                                    |                               |                                  |                                 |
|------------------------------------------|--------|-------------------------------------|-------------------------------------------|-----------------------------|-----------------------|----------------|----------------|----------------|---------------|------------------------------|---------------------------|--------------------------|-----------------------------|------------------------|----------------------------------|-----------------------------|-------------------------------------------------------------|----------------------------------------------------|-------------------------------|----------------------------------|---------------------------------|
| SL No                                    | Circle | Connections in Nos not in Thousands |                                           |                             |                       |                |                |                |               |                              |                           |                          |                             |                        |                                  |                             |                                                             |                                                    |                               |                                  |                                 |
|                                          |        | Connections on 31-03-2012           | Connections on last day of previous month | Connections on previous day | Pre Activated on date | Active on date | In GP1 on date | In GP2 on date | Total on date | Net adds during last one day | Net adds during the month | Net adds during the year | Deleted during last one day | Deleted since 01-04-12 | Gross added during last 24 hours | Gross added during the year | Balance in IN of Talk value at the end of previous day (Rs) | Balance in IN of Talk value at the end of day (Rs) | Daily usage of talk value(Rs) | Net talk value added on date(Rs) | Talk value usage/connection(Rs) |
|                                          | A      | B                                   | C                                         | D                           | E                     | F              | G              | H              | I=F+G+H       | J=I-D                        | K=I-C                     | L=I-B                    | M                           | N                      | O=J+M                            | P=L+N                       | Q                                                           | R                                                  | S                             | T=(R+S)-Q                        | U=S/I                           |
| 1                                        | AN     | 2333                                | 5120                                      | 5238                        | 1173                  | 3655           | 286            | 1307           | 5248          | 10                           | 128                       | 2915                     | 7                           | 1015                   | 17                               | 3930                        | 309112                                                      | 313322                                             | 27486                         | 31696                            | 5.24                            |
| 2                                        | AP     | 15576                               | 14988                                     | 16540                       | 527                   | 13904          | 481            | 2201           | 16586         | 46                           | 1598                      | 1010                     | 1                           | 11610                  | 47                               | 12620                       | 631430                                                      | 631813                                             | 31732                         | 32115                            | 1.91                            |
| 3                                        | AS     | 6164                                | 13565                                     | 13764                       | 123                   | 9054           | 336            | 4403           | 13793         | 29                           | 228                       | 7629                     | 5                           | 6595                   | 34                               | 14224                       | 217743                                                      | 220541                                             | 12321                         | 15119                            | 0.89                            |
| 4                                        | BR     | 5148                                | 6096                                      | 6156                        | 552                   | 3705           | 273            | 2179           | 6157          | 1                            | 61                        | 1009                     | 5                           | 39469                  | 6                                | 40478                       | 193890                                                      | 196466                                             | 6637                          | 9213                             | 1.08                            |
| 5                                        | CG     | 44923                               | 32000                                     | 32248                       | 0                     | 27365          | 930            | 3953           | 32248         | 0                            | 248                       | -12675                   | 40                          | 23595                  | 40                               | 10920                       | 1139873                                                     | 1151210                                            | 39981                         | 51318                            | 1.24                            |
| 6                                        | KOL    | 3007                                | 3835                                      | 3818                        | 19                    | 2466           | 190            | 1161           | 3817          | -1                           | -18                       | 810                      | 1                           | 1410                   | 0                                | 2220                        | 218164                                                      | 217369                                             | 22688                         | 21893                            | 5.94                            |
| 7                                        | CN     | 1869                                | 1850                                      | 1243                        | 9                     | 947            | 45             | 246            | 1238          | -5                           | -612                      | -631                     | 8                           | 1220                   | 3                                | 589                         | 66988                                                       | 68862                                              | 6832                          | 8706                             | 5.52                            |
| 8                                        | GJ     | 113436                              | 40784                                     | 39994                       | 0                     | 28079          | 1156           | 10756          | 39991         | -3                           | -793                      | -73445                   | 38                          | 79050                  | 35                               | 5605                        | 1707048                                                     | 1707638                                            | 24794                         | 25384                            | 0.62                            |
| 9                                        | HP     | 12748                               | 11816                                     | 11825                       | 0                     | 9877           | 419            | 1524           | 11820         | -5                           | 4                         | -928                     | 11                          | 3953                   | 6                                | 3025                        | 686779                                                      | 688613                                             | 14965                         | 16799                            | 1.27                            |
| 10                                       | HR     | 3795                                | 4250                                      | 4334                        | 0                     | 3651           | 114            | 572            | 4337          | 3                            | 87                        | 542                      | 3                           | 1087                   | 6                                | 1629                        | 335171                                                      | 334837                                             | 5575                          | 5241                             | 1.29                            |
| 11                                       | JD     | 2932                                | 3039                                      | 2947                        | 71                    | 1638           | 138            | 1172           | 2948          | 1                            | -91                       | 16                       | 4                           | 3883                   | 5                                | 3899                        | 81139                                                       | 83577                                              | 6785                          | 9223                             | 2.30                            |
| 12                                       | JK     | 5826                                | 7305                                      | 7391                        | 0                     | 6330           | 307            | 754            | 7391          | 0                            | 86                        | 1565                     | 13                          | 1303                   | 13                               | 2868                        | 386502                                                      | 388595                                             | 33253                         | 35346                            | 4.50                            |
| 13                                       | KRL    | 5718                                | 8791                                      | 9219                        | 58                    | 7791           | 391            | 1052           | 9234          | 15                           | 443                       | 3516                     | 4                           | 2789                   | 19                               | 6305                        | 451010                                                      | 447268                                             | 29236                         | 25494                            | 3.17                            |
| 14                                       | KT     | 3601                                | 5354                                      | 5064                        | 36                    | 4259           | 212            | 607            | 5078          | 14                           | -276                      | 1477                     | 2                           | 2069                   | 16                               | 3546                        | 214187                                                      | 221511                                             | 10974                         | 18298                            | 2.16                            |
| 15                                       | MH     | 98937                               | 75999                                     | 75074                       | 0                     | 59062          | 3011           | 13074          | 75147         | 73                           | -852                      | -23790                   | 93                          | 36849                  | 166                              | 13059                       | 2577263                                                     | 2572656                                            | 68113                         | 63506                            | 0.91                            |
| 16                                       | MP     | 108170                              | 65678                                     | 68804                       | 0                     | 50235          | 3424           | 15578          | 69237         | 433                          | 3559                      | -38933                   | 117                         | 56456                  | 550                              | 17523                       | 1962516                                                     | 1980004                                            | 51777                         | 69265                            | 0.75                            |
| 17                                       | NEI    | 11245                               | 16818                                     | 16685                       | 143                   | 9363           | 901            | 6397           | 16661         | -24                          | -157                      | 5416                     | 14                          | 6049                   | -10                              | 11465                       | 494288                                                      | 494078                                             | 40069                         | 39859                            | 2.40                            |
| 18                                       | NEII   | 10858                               | 21749                                     | 23023                       | 3378                  | 15551          | 1124           | 6400           | 23075         | 52                           | 1326                      | 12217                    | 15                          | 5906                   | 67                               | 18123                       | 1409012                                                     | 1421742                                            | 86155                         | 98885                            | 3.73                            |
| 19                                       | OR     | 27803                               | 35672                                     | 35949                       | 332                   | 27960          | 980            | 7009           | 35949         | 0                            | 277                       | 8146                     | 18                          | 8292                   | 18                               | 16438                       | 811525                                                      | 818023                                             | 37364                         | 43862                            | 1.04                            |
| 20                                       | PB     | 6016                                | 5775                                      | 5889                        | 0                     | 4791           | 158            | 947            | 5896          | 7                            | 121                       | -120                     | 2                           | 2299                   | 9                                | 2179                        | 308676                                                      | 308783                                             | 5433                          | 5540                             | 0.92                            |
| 21                                       | RJ     | 92225                               | 80628                                     | 80304                       | 0                     | 66826          | 2073           | 11533          | 80432         | 128                          | -196                      | -11793                   | 59                          | 23553                  | 187                              | 11760                       | 3319530                                                     | 3319845                                            | 50226                         | 50541                            | 0.62                            |
| 22                                       | TN     | 29888                               | 17863                                     | 24942                       | 290                   | 23070          | 769            | 1126           | 24965         | 23                           | 7102                      | -4923                    | 0                           | 19054                  | 23                               | 14131                       | 729829                                                      | 746241                                             | 26128                         | 42540                            | 1.05                            |
| 23                                       | UL     | 16485                               | 13421                                     | 13435                       | 0                     | 11062          | 309            | 2072           | 13443         | 8                            | 22                        | -3042                    | 9                           | 6755                   | 17                               | 3713                        | 589405                                                      | 590669                                             | 24190                         | 25454                            | 1.80                            |
| 24                                       | UPE    | 95509                               | 55502                                     | 55102                       | 0                     | 44696          | 1712           | 8747           | 55155         | 53                           | -347                      | -40354                   | 58                          | 56659                  | 111                              | 16305                       | 2408198                                                     | 2414929                                            | 46788                         | 53519                            | 0.85                            |
| 25                                       | UPW    | 23653                               | 19217                                     | 19571                       | 0                     | 16424          | 531            | 2621           | 19576         | 5                            | 359                       | -4077                    | 20                          | 9062                   | 25                               | 4985                        | 1129639                                                     | 1140113                                            | 21931                         | 32405                            | 1.12                            |
| 26                                       | WB     | 8288                                | 13413                                     | 13584                       | 1325                  | 10056          | 504            | 3021           | 13581         | -3                           | 168                       | 5293                     | 7                           | 3460                   | 4                                | 8753                        | 715820                                                      | 716232                                             | 51632                         | 52044                            | 3.80                            |
| All India Total                          |        | 756153                              | 580528                                    | 592143                      | 8036                  | 461817         | 20774          | 110412         | 593003        | 860                          | 12475                     | -163150                  | 554                         | 413442                 | 1414                             | 250292                      | 23094737                                                    | 23194937                                           | 783064                        | 883264                           | 1.32                            |

Ltr No:WLL-10/IN Revenue report-2011 dated 21/01/2013

Sd/-  
M. S. Chitra  
AGM (WLL)

Copy for kind info.to:-

- 1) PS to CMD/Director(CM),BSNL CO.New Delhi.
- 2) GM(NWO-CM)
- 3) GM(C&M)
- 4) GM(NWP-CDMA&WiMAX),BSNL CO.