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**भारत संचार निगम लिमिटेड**  
(भारत सरकार का उपक्रम)  
**BHARAT SANCHAR NIGAM LIMITED**  
(A Govt. of India Enterprise)

**No: 64-17/09-BB Ch-IV**

**Dated: 08.02.2012**

**MOST URGENT**

**To,  
CGM  
All telecom circles/Metro Districts**

**Subject: Rural broadband targets for the month of Feb-March 2012.**

Sr. GM (NWP-BB) attended the review meeting with USOF administrator. It was observed that the progress of rural broadband connections during 2011-12 is pathetic and most of circles have not provided the connections as required. By reducing the target from 2.5 lakhs to 1.5 lakhs for BSNL during 2011-12 USOF administration required additional approximately 50000 connections during Feb and March 2012. Distribution of target for the month of Feb and March are enclosed as per annexure-I. These targets are formulated based on rural broadband capacity as on date in each circle. It is requested that the revised lowered down targets should at least be achieved to save USOF project.

Most of circles have shortage of broadband modems. New supply of modems for these targets can't be delivered in the next 4-5 weeks. Therefore circles are requested to motivate customers to purchase their own modems from the market. Circles are also requested to kindly talk to CPEs vendors like M/s Terracomm, M/s VMC, M/s Shirma etc and encourage them to Sell of CPEs to BSNL customers through BSNL franchisees at least for next 4-5 weeks. As these targets are provided to save USOF project. Therefore weekly progress of achievement with cumulative achievement for the year may kindly be sent to e-mail [bsnlbbusof@gmail.com](mailto:bsnlbbusof@gmail.com) from the first week of Feb-12. A daily progress on the subject is required from 1<sup>st</sup> March-12.

Sd/-

**(Anil Jain)**

**Sr. GM (NWP-BB)**

**Encl: as above**

Copy to :

- (i) CMD BSNL , for kind information pl
- (ii) Dir (CFA) BSNL CO ,for kind information pl
- (iii) USOF(A), for kind information pl

| <b>Telecom Circle</b> | <b>Target for feb and march - 12</b> |
|-----------------------|--------------------------------------|
| Andaman and Nicobar   | 100                                  |
| Andhra Pradesh        | 5500                                 |
| ASSAM                 | 820                                  |
| Bihar                 | 1200                                 |
| Chhattisgarh          | 860                                  |
| Chennai Telecom Dist  | 150                                  |
| Gujarat               | 4520                                 |
| Haryana               | 1560                                 |
| Himachal Pradesh      | 960                                  |
| Jammu and Kashmir     | 280                                  |
| Jharkhand             | 970                                  |
| Karnataka             | 4600                                 |
| Kerala                | 790                                  |
| Madhya Pradesh        | 3060                                 |
| Maharashtra           | 9170                                 |
| NORTH EAST-I          | 150                                  |
| NORTH EAST-II         | 100                                  |
| Orissa                | 810                                  |
| Punjab                | 2280                                 |
| Rajasthan             | 3120                                 |
| Tamilnadu             | 2550                                 |
| Uttar Pradesh (East)  | 4300                                 |
| Uttar Pradesh (West)  | 1110                                 |
| Uttaranchal           | 230                                  |
| WB                    | 1141                                 |
| KOTD                  | 210                                  |
| <b>TOTAL</b>          |                                      |