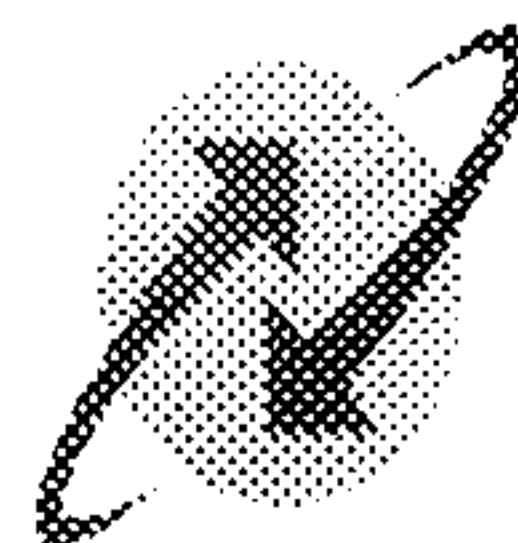


%PGM(BW), BSNL CO,
Telegraph Office Building,
Kashmere Gate, Delhi -6



भारत संचार निगम लिमिटेड
(भारत सरकार का उपक्रम)
BHARAT SANCHAR NIGAM LIMITED
(A Govt. of India Enterprise)

A.K.Gupta,
Principal General Manager(BW)

DO No:- 19-25/2010-W(T)/216
Dated:- 08.07.2010

Dear Shri

Director (HR),BSNL has observed that Civil Wing establishment is having large manpower. Due to technological advancement and paucity of funds, the works have reduced. It is therefore essential to take a review of the posts of Civil Wing based upon the works without necessarily reducing manpower. Director (HR) has also requested that all field units must make all out efforts to undertake additional work of out side BSNL with a view to justify the overall establishment cost of Civil Wing.

Taking up External Works on large scale has become a need of the hour since survival of BSNL Civil Wing depends on the amount of the External Works taken. It has been observed that adequate efforts are not being made by your unit inspite of constant persuasion and direction by this office.

Hence it is enjoined upon you and your team to make vigorous efforts to take up External Works to attain the assigned target of revenue as well as to justify the establishment of your unit in BSNL. You are also requested to keep this office intimated on real time basis through Google Sheet created for this purpose and which is being watched /monitored on daily basis.

With best wishes.

Yours sincerely,


(A.K.Gupta) 7/7/11

Shri
Chief Engineer (Civil)
BSNL Civil Zone