



BHARAT SANCHAR NIGAM LTD

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Tel No: 23358765 , Fax 23358388

No. 3-1-48/EW-2002

Dated: 14.11.2011

To
All CGMs,
BSNL

Subject : Revenue generation by Energy Audit.

The Energy Auditing for other organizations is a potential area for revenue generation and that the services of our staff qualified as Energy Managers/ Energy Auditors from Bureau of Energy Efficiency (BEE) can be gainfully utilized for this purpose. So far the Project Management Consultancy (PMC) proposals for conducting Energy Audit for other organizations have been received only from Kerala Circle, suggesting that other circles are yet to tap this potential.

A data base of all the qualified Energy Auditors / Energy Managers is attached herewith for utilizing their services to get PMC works.

This is issued with the approval of competent authority.

Encl.:- As above.

[Signature]
(J.K. Dua)
AGM (Elect.)-I

Copy to :-

All Pr. CEs / Sr. CEs / CEs (Elect.) BSNL for similar action as above.