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**भारत संचार निगम लिमिटेड**  
 (भारत सरकार का उपक्रम)  
**BHARAT SANCHAR NIGAM LIMITED**  
 (A Govt. of India Enterprise)

**File No 112-2/2014-BP-ENT**

**Date 20.11.2014**

**CIRCULAR**

**Subject: - Discount on Domestic Leased Circuits (DLC) for State Wide Area Networks (SWAN)- regarding**

The discount and terms and conditions under which leased Circuits (DLCs) were provided to SWAN have been elaborated in circulars issued vide No 112-42/2004-Comml dated 20<sup>th</sup> Jan 2005, 13<sup>th</sup> May 2005, 29<sup>th</sup> Jan 2007 and 3<sup>rd</sup> July 2008. The discounts mentioned in these circulars were provided on leased line tariff issued vide No 4-3/2005- R&C dated 11<sup>th</sup> May 2005.

2. BSNL has now revised the Domestic Leased Circuits (DLC) tariff vide No. 112-1/2014-BP-ENT dated 8<sup>th</sup> August 2014. It, therefore, becomes imperative to revise the discounts to be given to SWAN circuits on the new tariff.

3. The competent authority has approved following discount matrix for providing discounts to the SWAN DLC circuits on tariff issued vide No 112-1/2014-BP-ENT dated 8<sup>th</sup> August 2014.

**(i) Discount on new DLC tariff for SWAN w.e.f. 1st Aug 2014**

**(a) Discount for 1st 2Mbps link up to BHQ**

| <b>Bandwidth</b> | <b>Discount for distance slabs</b> |             |                   |          |
|------------------|------------------------------------|-------------|-------------------|----------|
|                  | Up to 125 Km                       | >125-175 Km | > 175 Km- 325 Kms | >325 Kms |
| 2 Mbps           | 65%                                | 60%         | 45%               | 40%      |

**(ii) Discount for other 2 Mbps & above circuits**

| <b>Bandwidth</b>           | <b>Discount for distance slabs</b> |             |                   |           |
|----------------------------|------------------------------------|-------------|-------------------|-----------|
|                            | Up to 125 Km                       | >125-175 Km | > 175 Km- 225 Kms | > 225 Kms |
| 2-<8Mbps                   | 25%                                | 15%         | 0%                | 0%        |
| 8-<34Mbps                  | 25%                                | 15%         | 0%                | 0%        |
| 34-<45 Mbps                | 35%                                | 20%         | 5%                | 0%        |
| 45-<155Mbps                | 42.5%                              | 25%         | 5%                | 0%        |
| 155-<622Mbps               | 47.5%                              | 32.5%       | 15%               | 0%        |
| 622 Mbps (STM-4) and above | 37.5%                              | 22.5%       | 7.5%              | 0%        |

*LY*

4. The above mentioned discounts are effective from 1<sup>st</sup> August 2014 . These new discounts for SWAN on new DLC tariff will be applicable for providing new SWAN circuits and for the old circuits at the time of their renewal.

5. All other terms and conditions will remain same as issued time to time.

  
(Devendra Yadav)

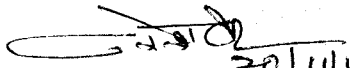
Addl. General Manager (BP-Ent)

To,

1. All CGMs BSNL Telecom Circle/Distt/Region/ITPC
2. All Sr. GM/ GM (EB-Platinum) and (EB-Gold)

Copy to :

1. PS to CMD/ All Directors/EDs BSNL
2. PGM (Fin-Ent) /Sr. GM (EB-I) /GM (EB-II) /Sr.GM (LC) BSNL C.O. ND
3. Shri A.K. Balani, Sr. Director , Department of E & IT, Electronic Niketan,  
6, C.G.O. Complex, New Delhi-1

  
(Rakesh Sethi)  
A.G.M. (BP-Ent-II)