Sales & Marketing-CM Corporate Office, Janpath New Delhi-110001 salescmhq@gmail.com



To,

The Chief General Manager, All Telecom Circles/Districts, BSNL. Dated: 13/03/2024

## Sub: - Launch of BSNL Self-care App for both landline/FTTH and BSNL mobile services.

This is to bring to your kind notice that a unified BSNL Selfcare App was launched by CMD, BSNL on 01.03.2024. The App now encompasses utilities for both landline/FTTH and BSNL mobile services, providing users with a unified platform for all BSNL services. BSNL user will get all services of Mobile & fixed line services in one unified app i.e BSNL Selfcare App.

Key features of the app include:

## 1. Prepaid & Postpaid Mobile Services:

- a. Recharge and bill payment options.
  - b. Quick payment facilities.
  - c. Comprehensive dashboard displaying plan/pack details.
  - d. Exclusive discounted recharge offers.
  - e. Plan upgrades for postpaid plans.

## 2. Landline/FTTH Services:

- a. View plan details.
- b. Bill payments and bill downloads.
- c. Account management functionalities.

In order to have better engagement with the subscribers and offer them superior experience, it is required to further increase usage & penetration of BSNL Selfcare app.

Circles are hereby requested to promote BSNL Selfcare App so as to maximize user adoption and utilization of the enhanced BSNL Selfcare App -

- a. By shifting focus to promoting of BSNL Selfcare App.(from My BSNL App)
- b. Replace payment options on landline bill prints with BSNL Selfcare App promotion.
- c. Promote the app through registered mobile numbers of landline/FTTH services.
- d. Update the Circle Websites with option for downloading BSNL Self care App.

BSNL CSCs may also be instructed to encourage customers for downloading BSNL Selfcare app for recharges and service-related queries for both Mobile & Fixed line services.

By implementing these strategies, BSNL can effectively increase the usage and penetration of the Selfcare app, ultimately offering subscribers a superior experience and strengthening their engagement with BSNL Selfcare App.

A detailed report on action taken for popularizing the Selfcare app be sent to this office latest by 20th March 2024.

Geena Joseph

AGM(S&M-CM) BSNL CO

Copy to:-

- 1. Director(CM), BSNL Board for information please.
- 2. GM (Dev), ITPC Hyderabad for information please.