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भारत संचार निगम लिमिटेड  
(भारत सरकार का उपक्रम)  
**BHARAT SANCHAR NIGAM LIMITED**  
(A Govt. of India Enterprise)

No: 64-71/08-Broadband/

Dated 10-09-2010

To:

The CGMs (All the circles / Telecom districts)

**Subject: Draft EOI for setting up the Broadband Kiosk in the rural areas – Agreement with USOF dated 20-01-2009.**

Kindly refer this office letter no. 64-71/08-Broadband dated 03-09-2010 pertaining to the setting up of Broadband Kiosks on self owned model by the circles within the BSNL office premises/ telephone exchange building/ Customer Service Centers in Rural Areas.

In addition to set up the Kiosks above, a draft EOI has also been prepared by this office for faster rollout of setting up the Kiosks on franchisee based model. The draft EOI duly approved by the competent authority is attached with this letter. The terms and conditions of the draft EOI are suggestive in nature and the Circles are authorized to make changes in the EOI as per the local requirement. The circles may float the EOI, receive and evaluate bids, decide & sign the agreement as per the terms and conditions of the EOI floated by the Circles and to monitor the execution of the project.

All the field units are hereby urged to adopt multi-pronged strategy for expeditious rollout of the Broadband Kiosks. This includes setting up of the kiosks by BSNL on its own within the BSNL office premises/ telephone exchange building/ Customer Service Centers in Rural Areas in addition to engaging third parties through EOI route to ensure that mandatory requirement of setting up of 10% of the Kiosk (ensuring geographical distribution of at least one Kiosk in each SDCA) are definitely set up by Oct./Nov. 2010, to avoid any penalty from USOF.

(P.K. Shah)

DGM (P3/Commercial)