

**JOINT ACTION COMMITTEE OF ASSOCIATIONS / UNIONS  
OF BSNL EXECUTIVES & NON-EXECUTIVES**

*D-7, Telegraph Place, Gole Market, New Delhi – 110 001.*

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JAC/GL

Dated: 05.10.2011

To

**Shri R.K. Upadhyay,  
CMD, BSNL,  
Bharat Sanchar Bhawan,  
Janpath, New Delhi – 110001**

**Sub: - Leasing / outsourcing of BSNL Towers and OFC**

Sir,

It is with surprise that we read in the newspapers that BSNL is proposing to lease out / outsource its more than 70,000 towers as also 6.25 lakh route kms of optical fibre cable in order to mop up funds for the PSU.

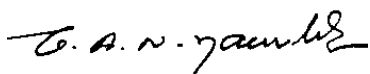
The JAC has discussed the matter in its meeting held on 4<sup>th</sup> September and has decided to convey its strong opposition to the above move since it is neither beneficial to the PSU nor it can mop up necessary funds. These installations / infrastructures have been constructed / laid with much efforts of the workers and huge cost to BSNL. At present there are sufficient workers to manage, operate, and maintain these installations and infrastructure. Once given on lease to private players, BSNL may never get it back, which is the usual result of leasing. Further, except a meager amount for BSNL, all the profit will go to the private player.

With about 2000 top officers including 1400 ITS, 50,000 of executives and 2,30,000 non-executives, there is no need to hand over these costly infrastructure to private companies. Management should take pride in its workforce and ensure that these are managed, operated and maintained by BSNL alone and reaps maximum benefit out of it.

We would like to point out that while the unions are making all out efforts for improving and expanding services by observing a 'Customer Delight Year 2011-12' and is making progress, it is not conducive on the part of the management to take arbitrary decisions on such vital matters affecting the future of the company without consulting the unions / JAC.

We hope that BSNL management will consider our strong view in the above matter and drop the present proposal to lease / outsource towers and OFC.

Yours Sincerely,



**V.A.N. Namboodiri  
Convener JAC  
Mob: 9868231431**